

Enhance your retirement savings while rewarding top employees.

For business owners wanting to **save for their own retirement**, have you considered:



SAFE HARBOR 401(k) | Max out your personal 401(k) deferral. With a Safe Harbor 401(k) plan, employers and highly compensated employees can save up to the maximum amount each year. You will need to make an employer contribution, generally, it costs about 4% of total payroll and allows employers to avoid most annual compliance tests.

if more efficient plan design options are available.



PROFIT SHARING | Get creative with plan design options to maximize employer dollars. There are three primary types of profit-sharing plans: traditional (same percentage for everyone), new comparability (favors certain groups of employees while providing increased flexibility), and age-weighted (the most helpful for retaining senior talent).



CASH BALANCE PLAN | For owners looking for large tax deductions and to save \$150,000 or more per year, a combination 401(k) and Cash Balance plan may be a strong retirement savings strategy.

For companies that want to recruit, reward and retain top talent, have you considered:



IMMEDIATE ENTRY | Allow your newly hired employees to immediately join the plan. Start them out with good savings habits from the beginning of their employment.



AUTO-ENROLLMENT | Take advantage of the SECURE Act's \$500 tax credit for the first three years that the plan implements auto-enrollment. Be bold and auto-enroll employees at 10% retirement savings to set them up for retirement savings success. They can always opt-out or change their allocation.



ENHANCED MATCH AND/OR STRETCH THE MATCH | Reward your employees that save by matching their allocations, using creative formulas that nudge them to save more.

— Standard match | \$1 for \$1 up to 5%

Employee reacts by saving 5% towards retirement

Company contributes 5% of employee salary to their 401(k) account

— Enhanced match | \$0.50 up to 10%

Employee responds by saving 10% towards retirement

Company contributes 5% of the employee salary to their 401(k) account

Same company cost, but now the employee is saving 2x more.



NON-QUALIFIED DEFERRED COMPENSATION PLAN | This is an outside-the-box retirement plan to attract, reward and retain executive talent. It allows for very large deferrals of compensation and income taxes until a defined future date; however, additional restrictions apply.

Offering a workplace retirement plan is an opportunity for you as an employer to save for your own retirement while employing the best talent available. Use our tips to curate a workplace savings plan that balances your needs with those of your business.

For more information on retirement plan options and strategies, we're here to help.

Contact us to setup a conversation to discuss your

goals and aspirations of your business.



WORCESTER
324 Grove Street
Second Floor
Worcester, MA 01605

SPRINGFIELD
1350 Main Street
10th Floor, Suite 1008
Springfield, MA 01103

Phone: (855) 508-401k Fax: (508) 519-8426 Email: info@pwmg401k.com Web: www.pwmg401k.com

Securities and advisory services offered through LPL Financial a registered investment advisor, Member FINRA/SIPC.

This information was developed as a general guide to educate plan sponsors and is not intended as authoritative guidance or tax/legal advice. Each plan has unique requirements, and you should consult your attorney or tax advisor for guidance on your specific situation.

©401(k) Marketing, LLC. All rights reserved. Proprietary and confidential. Do not copy or distribute outside original intent.